

Message Text

UNCLASSIFIED

PAGE 01 MONTEV 02262 130406Z
ACTION AGRE-00

INFO OCT-01 ISO-00 EB-08 TRSE-00 COME-00 CIAE-00
INR-10 NSAE-00 ARA-14 AID-05 /038 W
-----117931 140514Z /20

R 121623Z JUL 78
FM AMEMBASSY MONTEVIDEO
TO SECSTATE WASHDC 6806
INFO AMEMBASSY BUENOS AIRES

UNCLAS MONTEVIDEO 2262

E.O. 11652: N/A
TAGS: SHUM, EPAP, ETRD, UY
SUBJECT: CCC SUPPORTED BID TO SUPPLY GOU WITH U.S. POTATOES

REF: STATE 170631

1. IN RECENT GOU TENDER FOR POTATOES, FIRMS FROM ARGENTINA, POLAND AND THE EUROPEAN ECONOMIC COMMUNITY WERE AWARDED DIFFERENT PORTIONS OF THE BID AT AN AVERAGE PRICE OF \$142.50 PER TON (FINANCING 180 DAYS). ONLY ONE U.S. FIRM, MARVIN BERRY & CO. OF CALIFORNIA, PARTICIPATED, MAKING AN OFFER OF 30,000 TONS AT \$262.00 PER TON, OR NEARLY DOUBLE THE AVERAGE FOR SUCCESSFUL BIDS. THE BID WAS TO BE CCC FINANCED AT 8.5 PERCENT FOR 12 MONTHS.

2. COMMENT: THE LARGE PRICE DIFFERENTIAL, OFFSETTING THE MORE FAVORABLE CREDIT TERMS, MADE THE SOLE U.S. OFFER NON-COMPETITIVE.
CHEEK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROPOSALS (BID), POTATOES
Control Number: n/a
Copy: SINGLE
Draft Date: 12 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MONTEV02262
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780288-0653
Format: TEL
From: MONTEVIDEO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780769/aaaacghw.tel
Line Count: 43
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5a450477-c288-dd11-92da-001cc4696bcc
Office: ACTION AGRE
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 170631
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2036185
Secure: OPEN
Status: NATIVE
Subject: CCC SUPPORTED BID TO SUPPLY GOU WITH U.S. POTATOES
TAGS: SHUM, EPAP, ETRD, UY, US
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5a450477-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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